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901 HICKSVILLE, N.Y. NOVEMBER 18, 1977 TLX670473 MATTEL B COID ATTN: JOSH DENHAM/H. COHEN - MATTEL

FROM: B. POHEBACHER

CC: STEPHENS/SULLIVAN/NORWOOD/SACK

CC: DAVE WINKLER - MAGNAVOX

RE: MATTEL/MAGNAVOX/GI MTS OF 9 NOVEMBER

THIS IS A RESEND

THE FLWG SUMMARIZES THE ACTIONS AGREED TO BY GI:

- 1. GI WL TREAT THE SYSTEM THRU FCC SUBMISSION VIA GLEN DASH (CONSULTANT). THIS WILL BE COVERED BY AN APPROPRIATE P/O FROM EITHER MATTEL OR MAGNAVOX.
- 2. GI WL REDUCE THE SYSTEM THRU ENGINEERING DRAWINGS AND SCHEMATICS FOR PURPOSE OF FCC AND MANUFACTURING, ALSO USING A CONSULTANT. THIS TOO WE BE COVERED BY AN APPROPRIATE P/O FROM EITHER MATTEL OR MAGNAVOX.
- 3. GI WL UPDATE THE EMULATOR FOR MATTEL AS REQUIRED.
- GI WL PRIVIDE MATTEL AND MAGNAVOX WITH PROJECT MILESTONE SCHEDULES FOR PURPOSES OF FORMAL PERIODIC REVIEWS.
- 5. GI WL PROVIDE MATTEL AND MAGNAVOX WITH ITS FOM FORMAT PROCEDURE AND TURN-AROUND CYCLE TO REDUCE GAME SOFTWARE TO POMS EFFICIENTLY.
- 6. GI WILL PROVIDE APPROSPRIATE TEST SPECIFICATIONS AND TEST APPARATUS TO MAGAVOX. THIS WL BE COVERED BY AN APPROPRIATE P/O FROM MAGNAVOX.
- 7. GI AGREES TO INITIATE NO PUBLICITY VIA P/O, 5 ET-AL WITHOUT OBTAINING MATTEL AGREEMENT.
- 8. GI SCHEDULES STIC LSI COMPLETION "BEST CASE" MARCH "WORSE CASE" - JUNE -- RECOGNIZING THIS IS A "STATE OF THE ART" DEVICE.
- 9. MATTEL WANTS 200-2000 SET RUN BY MAGNAVOX NO LATER THAN END JULY.

PRODUCTION PHASE

- 10. MINIMUM P/O FROM MAGNAVOX TO GI FOR 75K SETS.
- 11. DELIVERY AND RECEIPT TO BE SET AT A PATE OF 1K SETS PER DAY.

ON THE BASIS OF ABOVE DISCUSSION A P.O. IS TO BE RELEASED WE OF 14 NOVMBER BY MATTEL TO MAGNAVOX AND GI.

I THINK THIS SUMMARIZES THE SALIENT POINTS OF OUR MTG. REGARDS -- B. FOHRBACHER

ACCEPTED 00901 MORE THAN ONE EOA RECD - ERROR CORRECTED